

# SHOPPING TIME!

Black Friday is growing in popularity worldwide. Particularly in Europe. The country with the second-highest percentage of searches for 'Black Friday' was Germany with 12.9%.

Shopping has always been motivated by two fundamental factors: rational and emotional. Everyone feels a personal satisfaction when they find products with price reductions and even social pressure has become one of them.

Few stores or brands are exempt from this event. Although Black Friday has an in-store component, most of the sales have been moved to Internet, so from ShowHeroes we recommend using our SmeanticHero technology and our entire portfolio to create the strategy for this 2023.





# SHOWHEROES BLACK FRIDAY 2023



# THE SEMANTIC ENGINE

#### MATCHES YOUR CONTENT AND ACHIEVES YOUR GOALS

#### Scans inventory for:



URL



Keywords and other metadata



Articles



EPG data (CTV data only)

#### **Analyzes content**



Important keywords



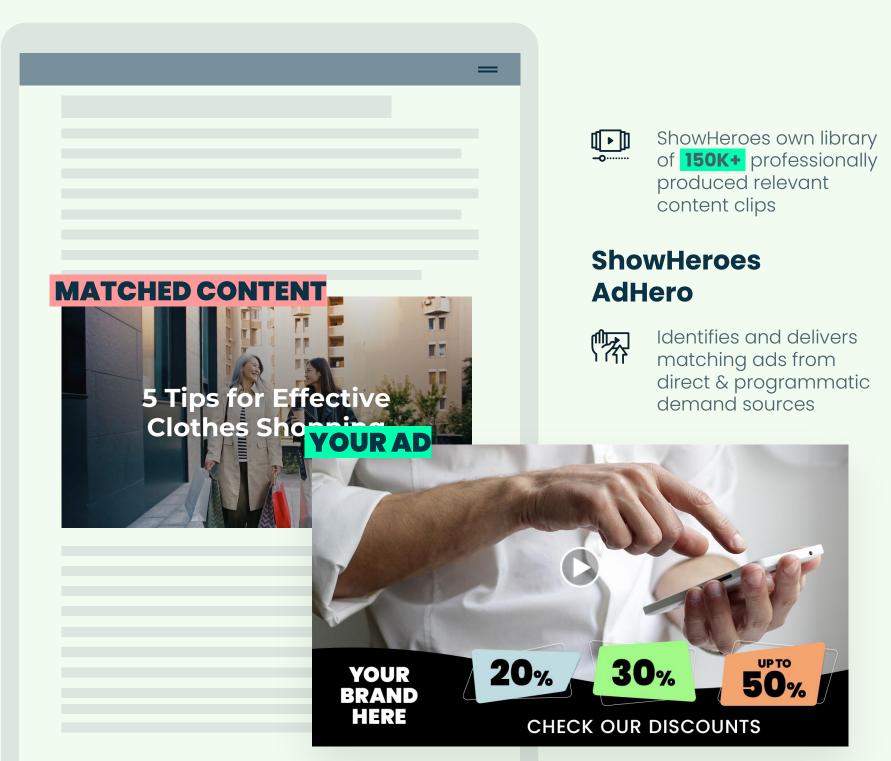
IAB categories



Semantic concepts a.k.a. the context



Sentiment/brand safety (overall / campaign based)





**SHOWHEROES** 

BETTER MEDIA

# **CONTENT VIDEO EXAMPLES**

Discover all our Black Friday-themed video content produced in-house in more than 14 languages.

Best times to buy, types of products, brand rankings and much more.



5 Tips for Effective Clothes Shopping





**DUTCH** 



SPA





**ENGLISH** 



ITALIAN



**SHOWHEROES** 

BETTER MEDIA



# SHOWHEROES BLACK FRIDAY 2023 REACH PACKAGE:

#### **PUBLISHERS**



VANITY FAIR



HEARST

Gala

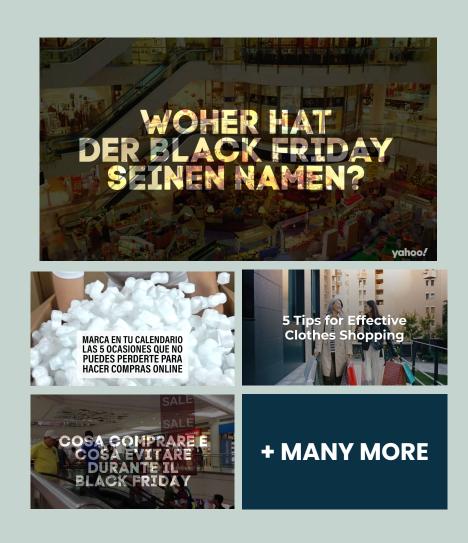
Esquire

marie claire

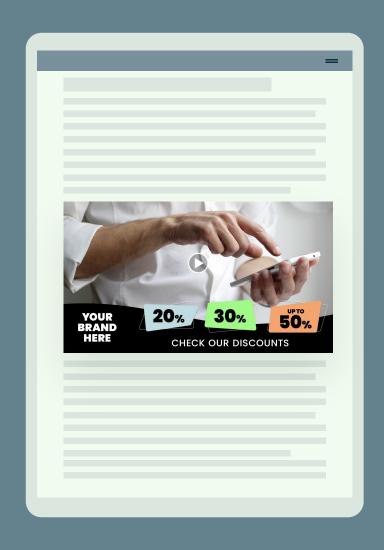
# SEMANTIC HERO -> ARTICLES



# MATCHED CONTENT



# YOUR AD IN THE PERFECT ENVIRONMENT



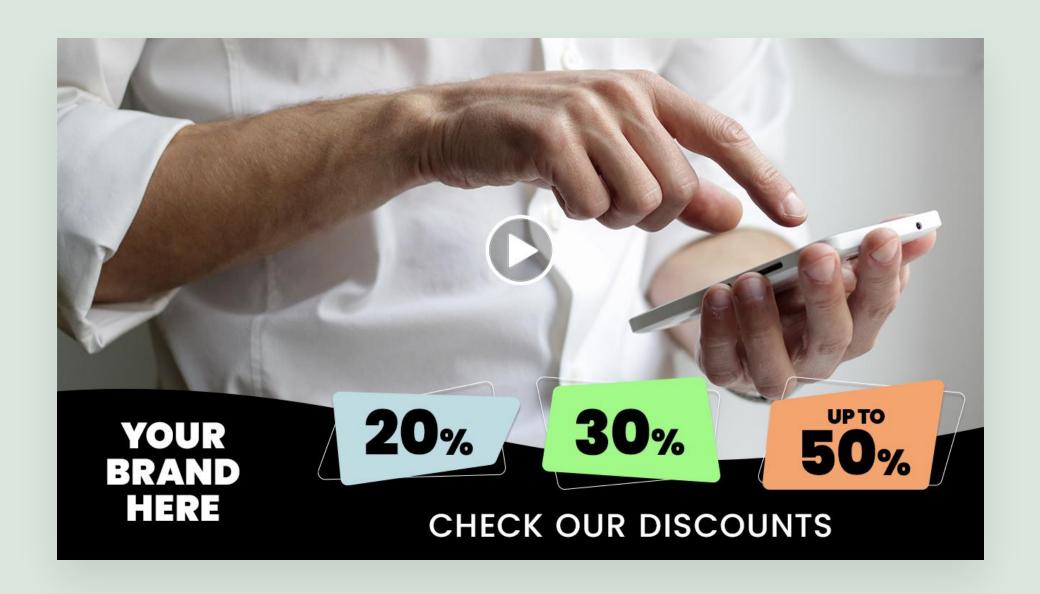


## **ONLY TODAY**

Black Friday discounts usually last 24 hours and sometimes last the whole weekend, but they range <u>from 26% to 40%</u> off the original price.

An interesting option would be to create different CTAs in our branded player to go to the offers according to the discount percentage.



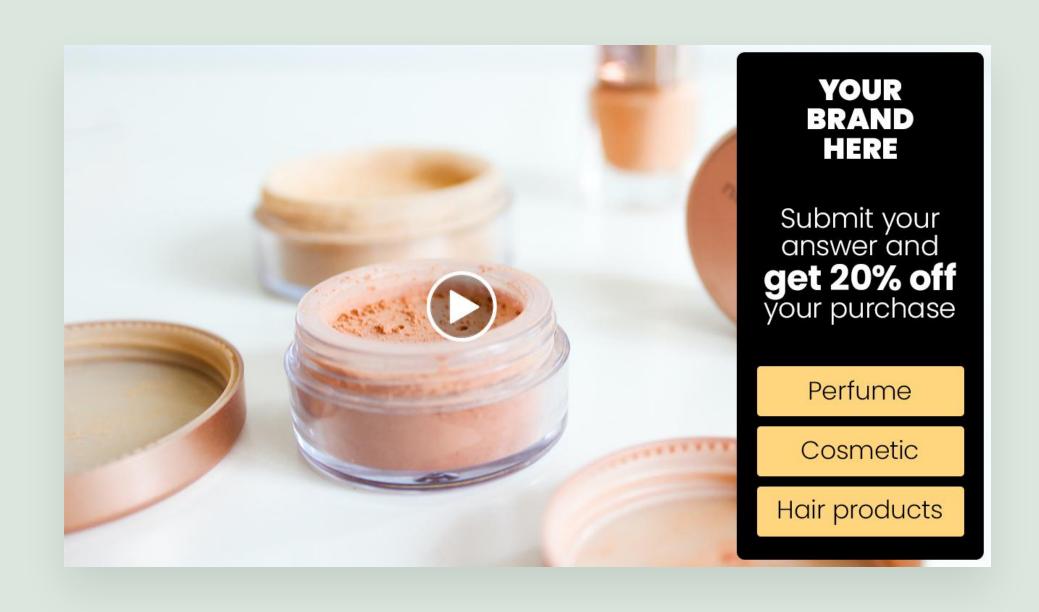




# **TAKE CARE**

Branded player with a survey about the brand or products in general to get a discount code to use exclusively on Black Friday.



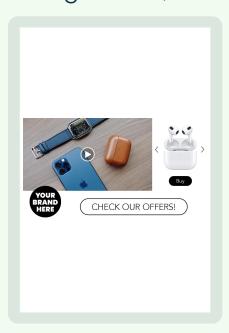


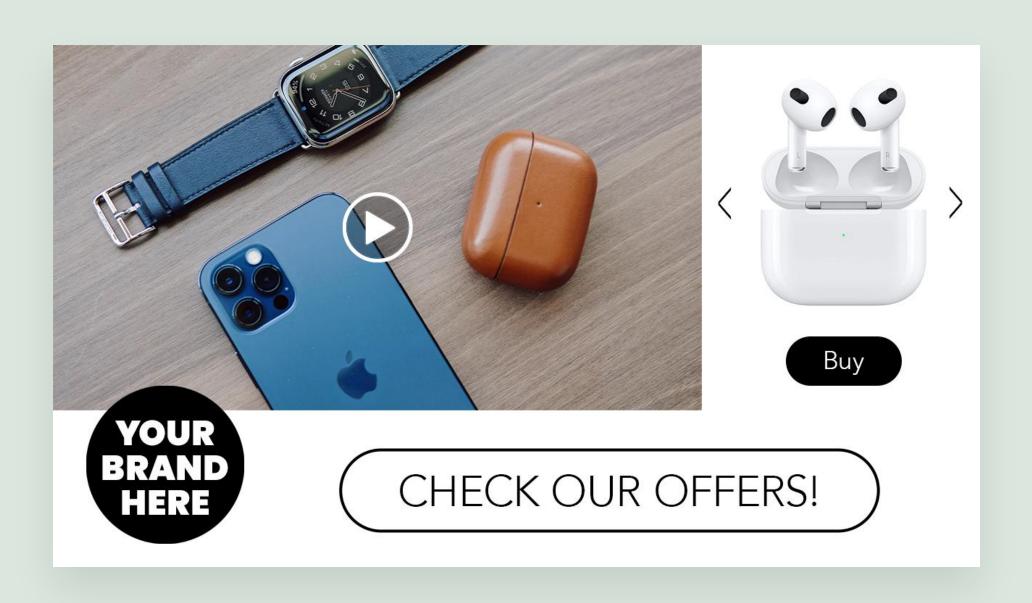


# BLACK FRIDAY OR TECH FRIDAY

In 2021, the most searched products for Black Friday were <u>technology products</u>. Mainly consoles, wireless headsets and mobile devices.

Explore some branded player options focused on this type of product with customized configuration, features and models.



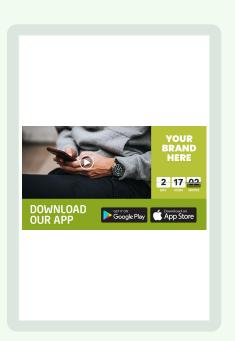


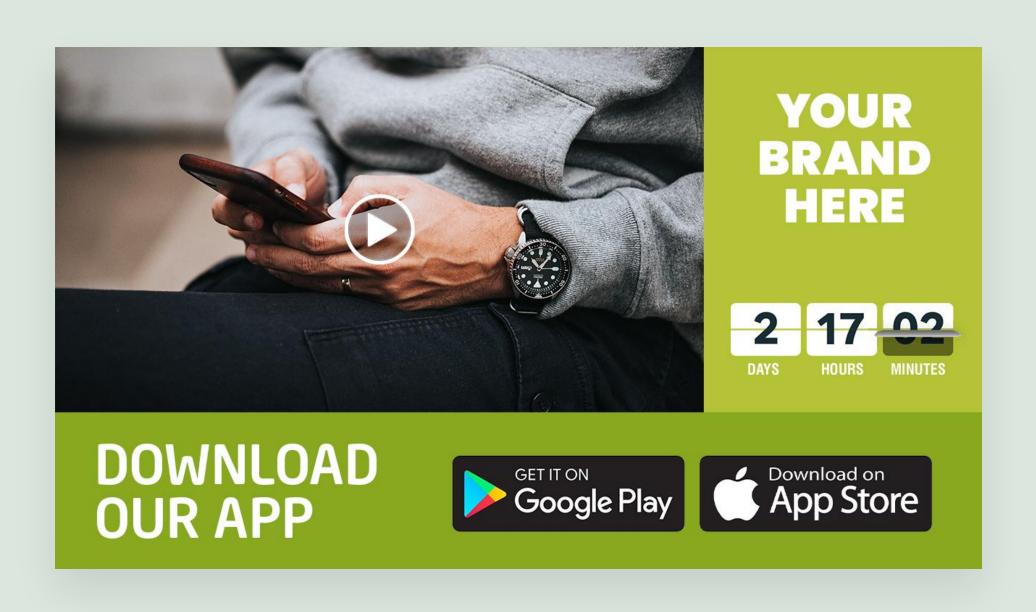




### **WEBSITE AND APP**

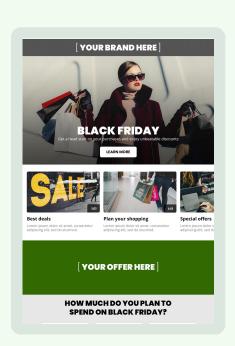
Branded Player equipped with a counter to create an alert in the user's calendar as many offers start at midnight through the website and many offers can be brought forward thanks to this.





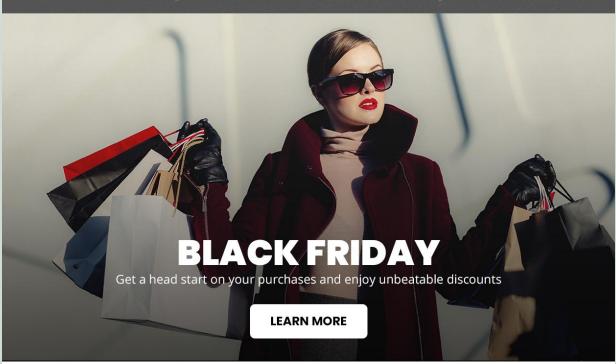
# **MICROSITE**

Customized Landing Page with branded content and several interactions for users with elements related to the Black Friday theme and the advertiser.















#### Best deals

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod.

Plan your shopping

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod.

#### Special offers Lorem ipsum dolor s

adipiscing elit, sed do

[ YOUR OFFER HERE ]

HOW MUCH DO YOU PLAN TO SPEND ON BLACK FRIDAY?

<50

50-150

>150



# SHOWHEROES BLACK FRIDAY 2023





#### **WEBSITE AND APP**

Branded Player equipped with a QR code to access to the technology pages directly or even download the applications on our mobile or tablet and be brought forward thanks to this.





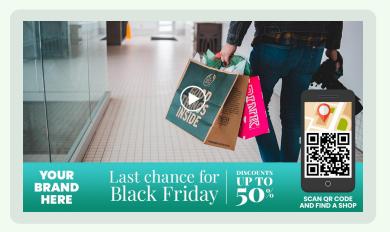


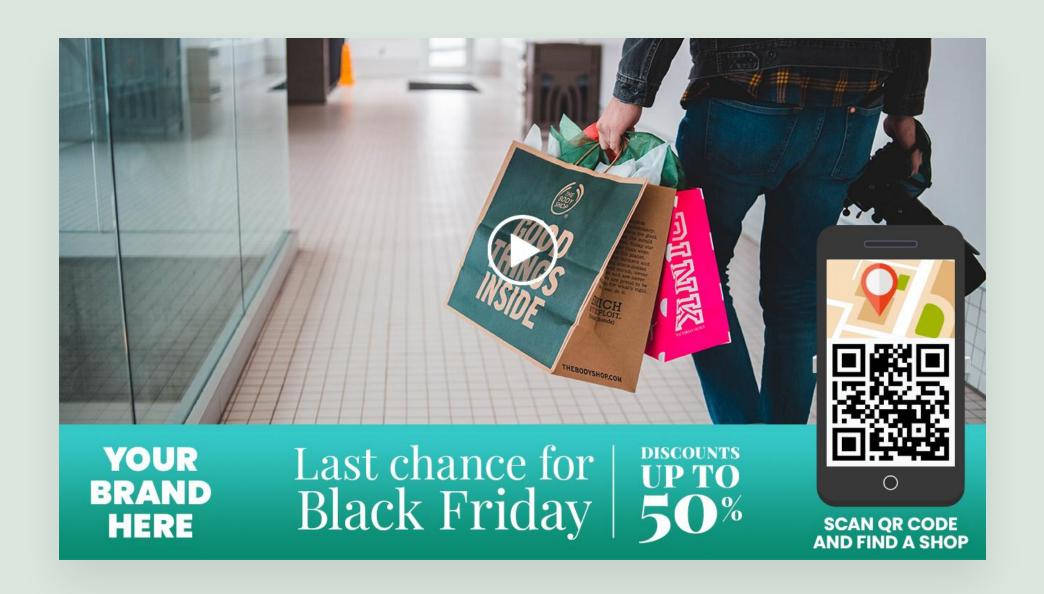
## **SHOPPING**

In the past 12 months, Black Friday shoppers have responded to digital ads:

62% responded to a streaming TV ad

Our QR code formats promote user interaction and extend the brand experience.



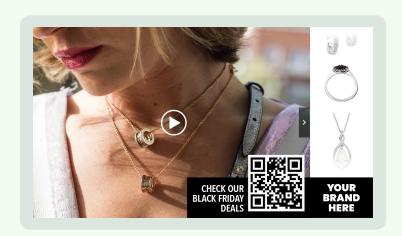


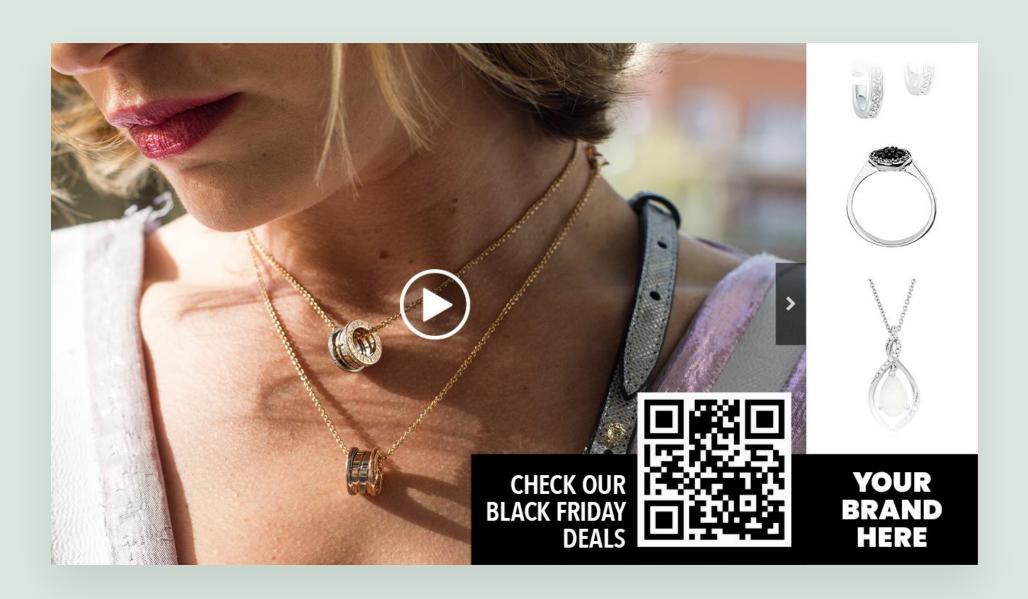


# **LUXURY FOR ALL**

In France, the Jewelry/Luxury category increased 174% over the previous year.

A branded player equipped with a QR is an option to show new collections, offers and even subscribe to a brand's newsletter.





# SHOWHEROES BLACK FRIDAY 2023 PACKAGES

# SHOWHEROES BLACK FRIDAY PACKAGES

Campaign period **October 01st - November 25th**.

Minimum investment € 20 000

# MEDIA PACKAGE REACH

- Black Friday matched content
- Black Friday Semantic Targeting
- Additional creative Layer

#### PACKAGE 1

> 30K = 1 million views guaranteed

#### PACKAGE 2

> 75K = 3 million views guaranteed

# PREMIUM PACKAGE ENGAGE

- Black Friday matched content
- Black Friday Semantic Targeting
- Additional creative Layer
- Sponsor Micropage

#### PACKAGE 1

> 52,5K = 1,5 million views guaranteed

#### PACKAGE 2

> 90K = 3 million views guaranteed

# CTVPACKAGES

Campaign period **November 21st - December 18th**.

Minimum investment € 12 500

#### SEMANTIC HERO CTV

#### **BLACK FRIDAY CTV**

CTV campaign with Semantic Hero technology with specific targeting.

#### PACKAGE 1

CPM 25€ 500 000 imps € 12 500

#### PACKAGE 2

CPM 23€ 1 000 000 imps € 23 000

#### **BRANDED PLAYER CTV**

#### **BLACK FRIDAY BRANDED PLAYER PACKAGE 1**

Branded Player format for CTV environment.

CPM 30€ 1 000 000 imps € 30 000

#### **BRANDED PLAYER CTV**

#### **BLACK FRIDAY BRANDED PLAYER PACKAGE 2**

Branded Player format for CTV environment.

CPM 28€

1 000 000 imps € 56 000